

WARBURG-HIH INVEST REAL ESTATE

Rückfragen HIH Real Estate GmbH Susanne Edelmann sedelmann@hih.de +49 (0)40 3282 3390

RUECKERCONSULT GmbH Dr. André Schlüter schlueter@rueckerconsult.de +49 (0)30 28 44987 67

Pressemitteilung

Warburg-HIH Invest Starts New Multi Manager Fund with M.M.Warburg & CO as Sales Partner

- Investments of 500,000 euros or more in a diversified portfolio
- Focus on Germany and selected neighbouring countries
- Research-based approach for optimal property allocation

Hamburg, 7 February 2019 – Warburg-HIH Invest Real Estate (Warburg-HIH Invest) is launching a new multi manager investment fund. The open-ended special AIF "Warburg-HIH Immobilien Selektiv" lets institutional investors commit themselves in selected real estate funds of leading investment managers with equity stakes of 500,000 euros or more. The fund is marketed by the M.M.Warburg & CO bank.

"We have a new product that lets you achieve a high level of diversification while employing a comparatively small amount of capital," said Mirco Himmel, Deputy Head of Asset Management Market at the M.M.Warburg & CO bank. "The investors we have in mind, for instance in the endowments segment and savings banks, are specifically those who wish to cover their entire real estate ratio in a single product but achieve the best possible spread at the same time."

The strategic investment focus of the fund will be on Germany and there on the use types office, retail, logistics and residential. In addition, the fund strategy will permit investments in European core countries with a sustained positive economic performance—eligible countries currently including France, the Benelux countries and Austria. "Our objective is to set up a broadly diversified real estate fund with the risks profile Core/Core+ and an annual dividend yield of 3.5 to 4.0 percent," said Christian Kramp, Head of Multi-Manager Business at Warburg-HIH Invest.

Under the investment approach of the "Warburg-HIH Immobilien Selektiv" fund, in-house research and real estate experts analyse the investment strategies the target funds pursue and the portfolio assets they hold. Next, the investment managers will be selected on the merits of their track record, local footprint and demonstrable long-term experience in real estate. "By combining our investment approach with our multistage process of auditing investment managers and target funds we seek to ensure that each property



allocation is optimised for our investors," Kramp elaborated.

"We have a new product that lets you achieve a high level of diversification while employing a comparatively small amount of capital. The investors we have in mind, for instance in the endowments segment and savings banks, are specifically those who wish to cover their entire real estate ratio in a single product but achieve the best possible spread at the same time."

Mirco Himmel, Deputy Head of Asset Management Market M.M.Warburg & CO

"Our objective is to set up a broadly diversified real estate fund with the risks profile Core/Core+ and an annual dividend yield of 3.5 to 4.0 percent."

"By combining our investment approach with our multi-stage process of auditing investment managers and target funds we seek to ensure that each property allocation is optimised for our investors."

Christian Kramp, Head of Multi Manager Business Warburg-HIH Invest

About Warburg-HIH Invest

Warburg-HIH Invest Real Estate (Warburg-HIH Invest) is an independent pan-European investment manager for real estate with currently 8.2 billion euros worth of assets under management. Over the past 15 years, the company has positioned itself as specialist for pan-European real estate investments. Around 150 institutional clients have entrusted their capital to Warburg-HIH Invest—for the acquisition of real estate and its addition to the requested fund solution.

For more details, visit us on the internet at: www.warburg-hih.com